

Mulcare Pipeline Solutions

Since 1923, Mulcare Pipeline Solutions has grown up with the natural gas industry. As a manufacturer's representative, stocking distributor and field services provider, we are uniquely positioned to provide the full level of service our industry has come to demand.

Our consistent delivery of cutting edge products and services has earned us a valuable place as a solutions provider. Exclusively focused and well versed on the modern concerns of midstream, transmission, distribution, municipal, engineering and contractor companies, Mulcare aims to meet and exceed our customer's expectations by being easy to do business with. Whether you require the natural gas industry's latest and most advanced products, on-site service experts, money-saving solutions or all of the above, Mulcare Pipeline Solutions can meet your needs.

Our Objective

Mulcare Pipeline Solution's philosophy is to represent quality, non-competing products that work together and complement our efforts with Pipeline Equipment Resources Company, LLC (PERC) to be a full-service supplier and field service, installation and maintenance solution for our customers. Overall, we aim to lower our customer's costs and engineer solutions for the installation, operation and maintenance of natural gas infrastructure. Our belief is that coupling truly innovative technology with expert support services best prepares our customer for success.

Equally, we are committed to creating rewarding partnerships with our principal suppliers and sub-contractors. It's these effective relationships that yield our offering of industry leading products and expertise; the things necessary to compete in today's dynamic natural gas industry.

Products Offered (See Product Line Card)

- Commercial, Residential & Ultrasonic Check Metering
- Advanced Metering Infrastructure (AMI)
- Automatic Meter Reading (AMR)
EasyLink™ reader for ITRON®
- Pressure Reducing & Back Pressure Regulators
- Flow Control & Pressure Relief Valves
- Inline Filters & Strainers
- Pipeline, Gate Station & Instrument Gas Heaters
- Line Heater Burner Management Systems
- Polyethylene, Iron & Steel Valves
- Leak Repair System for PE, Cast Iron & Steel
- Anti-Static Protection for PE Pipe Operations
- Electronic Pressure, Temperature & Flow Correction
- PE Electrofusion Processors & Tooling
- PE Butt Fusion Equipment
- Flow Stop Off Equipment, Bag Off Tools & Plugs
- Odorant Injection, Detection & Chromatography
- Odorant Delivery
- Plastic & Steel Pipe Installation/Cutting/Reaming Tools
- Underground Marking & Locating Systems
- Plastic & Steel Squeeze Off Tools

Installation, Start-up, Repair / Maintenance, Calibration & De-Commissioning Services thru PERC

- Odorization Injection & Chromatography
- Regulation & Flow Control Valves
- Plug Valve Training & Consulting
- Hot Tap & Flow Stopping
- Line Heater Optimization & Maintenance
- Mechanical & Ultrasonic Measurement
- Electrofusion & Butt Fusion Equipment



All services performed by
Pipeline Equipment Resources Company, LLC



Primary Departments Called On

MidStream/Transmission/Utility/Municipality: Department V.P/Directors, Distribution Managers, Gas Supply & LNG Operations, Odorization, Design & Standards Engineering, Customer Service, Meter & Measurement Groups, Tool Rooms, Training Centers, Purchasing and Stores.

Utility Contractor: Owners, Key Operations Management and Field Level Operators.

These calls involve product demos, on-jobsite training, equipment rentals and repairs, all of which support the regional utilities' approved equipment and procedures.

Service Territory / Personnel

Our traditional principals' products are offered within all the New England states, New York, New Jersey, Pennsylvania, Delaware, Maryland, Virginia, West Virginia, Ohio and Kentucky. PERC's field services and OEM products are offered with no geographic boundaries but with a focus in the same region. With a 28,000 sq./ft corporate headquarters and warehousing in Boonton Twp., NJ, we are 1-day shipping time to our customers' locations and only hours away from each of our service centers.

Mulcare operates from eight regional offices employing 5 Regional Sales Managers, 4 Tooling & Distribution Territory Managers, 2 Product Managers, 4 Project Managers, 6 Inside Salespersons, and over 20 additional support personnel.

PERC's Director of Operations oversees a 7-person Engineering Department, 1 Field Service Manager, 9 Field Technicians, 2 Shop Technicians and 5 additional support personnel.

Our 7 degreed Engineers support our application analysis, product design and sales efforts. We continue to add to this discipline with a focus on Natural Gas and Petroleum Engineering to better serve our customers.

Offices

Mulcare Headquarters*

Mulcare Pipeline Solutions
9 Mars Court
Boonton Twp, N.J. 07005
P: (973) 335-4800
F: (973) 402-1558
info@mulcare.com
www.mulcare.com

Sales/Prod Mgr. Offices

- Richmond, VA
- Port Jefferson Station, NY
- Dubois, PA
- Mechanicsburg, PA
- Worcester, MA
- Seneca, PA
- Warren, PA
- Boonton, NJ
- Buffalo, NY
- Charlottesville, VA

PERC Service Centers

- Bridgewater, MA (New England)
- Dubois, PA (West)
- Richmond, VA (South)
- Boonton, NJ (Central)

**Mulcare's Headquarters is a 28,000 sq./ft. Product Distribution, Assembly, Fabrication and Training Facility.*

Active Members of These Industry Organizations

- Northeast Gas Association (NGA)
- Energy Association of PA (EA of PA)
- American Gas Association (AGA)
- Society of Gas Operators (SOGO)
- Appalachian Gas Measurement Short Course School Executive Committee (AGMSC)
- Northeast Gas Distribution Council (NEGDC)
- Ohio Gas Association (OGA)
- Society of Gas Lighting (SOGL)
- Guild of Ancient Suppliers (GILD)